

Balázs Cooperage - Botykapeterd, Hungary



Located in southwestern Hungary, Balázs employs classic French techniques to produce barrels and puncheons of the finest quality. Experience Balázs and incorporate the sensory and economic benefits of Hungarian oak into your winemaking program. All oak is 100% Quercus petraea sourced from the Tokaj region of Hungary.

2010 PRICES - *US dollar pricing*

Hungarian Tokaji Oak - 24/36 month open-air seasoning	1-12	13-24	25-48	49+
225 Liter (59 gallon) Bordeaux Export 24 month air-dried	\$630	\$615	\$605	\$595
228 Liter (60 gallon) Burgundy Export 24 month air-dried	\$630	\$615	\$605	\$595
265 Liter (70 gallon) Hybrid 24 month air-dried	\$715	\$700	\$695	\$685
300 Liter (79 gallon) Hogshead 24 month air-dried	\$765	\$745	<i>request a quote</i>	
400 Liter (106 gallon) Puncheon 24 month air-dried	\$999	\$975	<i>request a quote</i>	
500 Liter (132 gallon) Puncheon 24 month air-dried	\$1,160	\$1,130	<i>request a quote</i>	

Smaller Barrels - 24 month open-air seasoning	1-5	6-20	21+
28 Liter (7.4 gallon)	\$205	\$195	<i>request a quote</i>
56 Liter (14.8 gal)	\$260	\$250	<i>request a quote</i>
112 Liter (29.6 gal)	\$325	\$310	<i>request a quote</i>

Options	Per Unit
36 month air-dried wood (225-228-265L)	\$30
36 month air-dried wood (300-400-500L)	\$50

Toast Levels - <i>No additional charge</i>
Light - Mild aromas; fresh vanilla flavors.
Medium - Toasty aromas; more complex flavors.
Medium Long - Slightly spicy; longer toast over a lower fire.
Medium Plus - More intense vanilla & spice; rich flavors.
Heavy - Smoky, peppery; sweet roasted flavors (coffee).

DELIVERY & PAYMENT TERMS

- Prices above are DDP Warehouse (East Coast: Norfolk, NYC, or other Port of Arrival; West Coast: Fairfield, CA) and include ocean freight, insurance, duties, and domestic delivery to the Warehouse.
- Shipping and handling from the Warehouse to your winery or home IS NOT included in the prices above, but can be coordinated by SWW for an additional charge.
- If you are arranging your own transportation, please schedule a "Will Call" appointment in advance with SWW.
- Full container quotes are available; please inquire.
- **Payment Terms:** NET 30 unless specified otherwise. Overdue invoices are subject to a 1.5% per month fee.

LARGE FORMAT COOPERAGE

Balázs Cooperage - Botykapeterd, Hungary



Balázs Cooperage employs classic techniques to craft large format cooperage to meet your needs. Oval and round casks, open-top fermenters and oak tanks are available in a range of sizes from 10HL (~264 gallons) to 100+HL (~2640 gallons). All pieces are made to order, fitted with premium stainless steel hardware, and finished off with a special exterior protective varnish.

2010 PRICES - All prices are in Euros

	HL	Liters	US Gallons	Bilge ht. (in)	Bilge wd (in)	Length (in)	EXW Unit Price
OVAL CASKS	10 HL	1000	264	58.3	40.9	47.2	2,312.50 €
	15 HL	1500	396	61.4	42.5	55.9	3,250.00 €
	20 HL	2000	528	70.9	51.2	66.9	4,562.50 €
	25 HL	2500	660	77.2	55.5	68.9	5,312.50 €
	30 HL	3000	793	85.0	61.0	68.9	6,375.00 €
	40 HL	4000	1057	87.0	61.8	78.7	8,437.50 €
	50 HL	5000	1321	100.0	69.3	78.7	10,437.50 €

- Prices include oak manway, oak stand, and stainless steel sampling valve.
- Please consult your Balázs Cooperage representative regarding the wide range of available stainless steel accessories and hardware.



SHIPPING & PAYMENT TERMS

- Above prices are all **Ex-Works (EXW)** Botykapeterd, Hungary. SWW will handle all shipping arrangements, and can provide firm shipping quotes with each sales order. However, due to wide fluctuation in shipping costs based on quantity, it is in the buyer's best interest to receive custom shipping quotes when the order is placed.
- **Payment Terms:** 50% on order, balance on delivery. Overdue invoices are subject to a 1.5% per month fee.

LARGE FORMAT COOPERAGE

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2010 PRICES - All prices are in Euros

Balázs
COOPERAGE



ROUND CASKS	HL	Liters	US Gallons	Blg diam (in)	Hd diam (in)	Length (in)	EXW Unit Price
	10 HL	1000	264	50.4	42.1	49.6	2,062.50 €
	15 HL	1500	396	55.9	47.2	57.1	2,750.00 €
	20 HL	2000	528	61.4	51.2	63.0	3,625.00 €
	25 HL	2500	660	65	55.1	67.7	4,687.50 €
	30 HL	3000	793	70.9	59.8	70.9	5,187.50 €
	40 HL	4000	1057	77.6	65.0	78.7	6,875.00 €
	50 HL	4000	1057	83.1	70.1	83.1	8,562.50 €
	60 HL	5000	1321	88.6	74.0	87.0	11,000.00 €

UPRIGHTS	HL	Liters	US Gallons	Height (in)	Bttm dm (in)	Top dm (in)	EXW Unit Price
	20 HL	2000	528	55.1	65.4	59.1	3,450.00 €
	30 HL	3000	793	66.9	71.7	63.8	4,650.00 €
	50 HL	5000	1321	86.6	79.9	69.7	7,200.00 €
	80 HL	8000	2113	98.4	93.7	81.5	11,775.00 €
	100 HL	10000	2642	112.2	97.6	84.3	14,700.00 €

- Prices include oak manway, oak stand, and stainless steel sampling valve.
- Please consult your Balázs Cooperage representative regarding the wide range of available stainless steel accessories and hardware.

See first large format cooperage page for shipping and payment terms.

OAK ADJUNCTS



All Balázs oak adjuncts are crafted from 100% *Quercus petraea* sourced from the Tokaj region of Hungary. Wood is open-air seasoned for 24 months, then convection toasted to precise specifications.

2010 PRICES

HUNGARIAN OAK CHIPS

Chips are packaged in 10kg bags
 Sizes: Large (average of 19mm) or Small (average of 7mm)
 Toasts: light, medium, medium plus, and heavy

Quantity	Price per bag	Cost per lb
1-50 bags	\$58.00	\$2.63
51-150 bags	\$56.00	\$2.54
151-300 bags	\$54.00	\$2.45

HUNGARIAN OAK CUBES

Cubes are packages in 10kg bags
 Size: Approximately 12mm
 Toasts: light, medium, medium plus, and heavy

Quantity	Price per bag	Cost per lb
1-50 bags	\$165.00	\$7.49
51-150 bags	\$160.00	\$7.26
151-300 bags	\$154.00	\$6.99

HUNGARIAN OAK BARREL RENEWAL (linked oak staves)

1 set is comprised of 24 staves; 8 segments with 3 staves per segment
 Size: individual staves are approximately 280 x 25 x 12mm
 Toasts: medium, medium plus, and heavy

~ 5.5 ft²
per set

Quantity	Price per set	Cost per sq ft
1-50 sets	\$32.00	\$5.81
51-150 sets	\$30.00	\$5.44
151-300 sets	\$28.00	\$5.08

NEW BARREL FLAVOR FOR LESS THAN \$100!
 Use 3 sets for new barrel extraction.

HUNGARIAN OAK TANK STAVES

Stave Sets

Packaged in sets of 24 staves
 Size: individual staves are approximately 925 x 55 x 15mm
 Toasts: medium, medium plus, and heavy

~33.8 ft²
per set

Quantity	Price per set	Cost per sq ft	Cost per stave
1-50 sets	\$65.00	\$1.92	\$2.71
51-150 sets	\$63.00	\$1.86	\$2.63
151-300 sets	\$60.00	\$1.77	\$2.50

Fan Sets

Set of 15 staves
 Size: ~ 925 x 55 x 15mm
 Toasts: medium, medium plus, and heavy

~21.2 ft²
per set

Price per set	Cost per sq ft
\$43.00	\$2.03
\$41.00	\$1.94
\$39.00	\$1.84

Smaller Staves Packaged in Infusion Bags

Packaged in sets of 40 (nylon infusion bag included)
 Size: individual staves are approximately 455 x 55 x 12mm
 Toasts: medium, medium plus, and heavy

~26.8 ft²
per set

Quantity	Price per set	Cost per sq ft
1-50 sets	\$63.00	\$2.35
51-150 sets	\$61.00	\$2.28
151-300 sets	\$59.00	\$2.20

Contact SWW for dosage rates, extraction times, toast recommendations and other information.

Dimensions are approximate.
 Terms: Net 30 days with approved credit.